

# Dine with US! IN THE CATSKILLS

## OUTSIDERS KITCHEN & CAFÉ

### Two "outsiders" carve out a corner in Margaretville

Outsiders Kitchen & Café is marking its first anniversary and owner Julie Landes is looking forward to gaining customers and the introduction of new products and services.

The business is located on Route 30, about five miles north of the Village of Margaretville. Julie describes Outsiders as "A casual sandwich shop with soups, salads and sweets. We apparently really like the 's' foods," she joked.

The eatery has 24 seats inside, plus deck dining during the warm weather months. When Julie and her husband, Austin, purchased the building, it had been vacant for a number of years. It required a sizable financial investment, plus plenty of "sweat equity," to transform the premises into a welcoming space where customers



**WELCOME** — Owner Julie Landes displays some of the popular offerings at the Outsiders Kitchen & Café on Route 30, just north of Margaretville.

immediately feel at home.

"We bought the building as a foreclosure, starting with no mechanicals and a pretty bleak initial septic prognosis," Julie recalled. "Over a period of several months with the assistance of Lamont Engineering and LaFever Excavating, we were able to install a unique system that met requirements to operate a business in the Catskill Watershed. Since the building was a basically a shell, we rolled up our sleeves and tackled the layout changes, design, and improvements to create an inviting space on our septic-induced shoestring budget."

The results were dramatic and Outsiders Kitchen & Café immediately attracted a loyal following of patrons who enjoy

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the welcoming atmosphere and the homemade specialties.

"I would say we have decently strong vegan/vegetarian fare. We make all of our baked goods from scratch, and they're slightly Pennsylvania Dutch leaning. (I grew up Mennonite). You won't find Funny Cake or Shoofly Pie anywhere else in the Catskills," Julie laughed.



**FOOD WITH A VIEW** — During the warm weather months, patrons can enjoy dining on the front deck of the Outsiders Kitchen & Café.

Julie and Austin are continually working to build the business, while staying true to their vision.

"The core of our cafe business has mostly stayed the same. We're working on a line of snacks to help sustain us in the off-season and we're also creating an online store where customers can purchase said snacks and also have our frozen soups, bread, and cookie dough shipped to them when they're not in the Catskills," Julie explained.



**COMFORT FOOD** — Outsiders Kitchen & Café offers a nice variety of delicious dining choices.

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Two employees assist with the operation and Julie said she and her staff are gearing up for another busy summer.

"We love our little corner of the world along Route 30 in Margaretville! The community and our customers have really been great. Being an 'outsider,' it really does feel like home," Julie stated.

### Outsiders Kitchen + Cafe

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